

## Powdered milk cooperative

### Product and service: Powdered milk

Our idea to implement this cooperative is the fact that our farmers get the lowest price for their milk in Europe: 28,50€/L. Looking for information we found that a Chinese supermarket chain likes to have good wine, good olive oil and about all powdered milk, they ask for very good quality in all products.

In our area Cerceda/Ordenes there are a lot of milk, so we propose make a cooperative in Cerceda. milk powder lasts longer and does not need to be refrigerated, it can be stored twelve months when packaged in 25 kg bags of six months in the case of packets 200 and 400 kg (amount of product in the container is an important factor) It is widely used in some countries because of reduced transport and storage costs

We think is a good idea to sell surplus milk quota to this Chinese supermarket chain.

### What do we need

We need

- get information from the authorities about the project feasibility. Get contact with prospects
- establish collaboration among all interested farmers
- Calculate the money we need
- Apply for money to entrepreneurship programmes
- Find a place to set up the factory (Acebedo Cerceda)
- building a factory with modules and buy the need equipment
- Calculate the money we need after we get the grant

### Break-Even-Point

### fixed costs

3 employees.....	2400€
seller.....	600
taxes.....	420€
insurance.....	340€
energy costs.....	150€
mobilephone/telephone .....	60€
office supplies.....	30€

### variable costs

Transport .....